UR Financials Project

Demo Days

August 21, 2013
Agenda

• Demo Disclaimer
• UR Financials Project Update
  – Upcoming Demo Days
  – UR Financials Project Timeline
• Processing Supplier Invoices
  – Review Key Process Changes
  – Review Supplier Request Workflow
  – Review PO and Non-PO Invoice Workflow
• Workday Demo
• Q & A
• Wrap Up
Chatting for WebEx Participants

For those joining the WebEx:

1) Please access the chat feature at the top of your screen.

2) Please chat directly with Darren Picciano (He will then pose the questions on your behalf)

3) Select Darren in the drop down menu in the chat window (do not select “everyone”)
Demo Disclaimer

Please Note:

• The material presented in this PowerPoint deck is provided simply to introduce participants to the capabilities of Workday Financials. The demonstration today is to provide a view of the AP Supplier Invoice Initiation and approval workflow capability in the Workday application.

• The data presented in this demonstration is not representative of the final configuration for the University of Rochester. The configuration of Workday for the University of Rochester is still in process.
UR Financials Project Update

• Approach for upcoming Demo Days
  – September: Journal Entry
  – October: Reporting
  – November: Training
  – December: General update
UR Financials Project Timeline

Prototype Phase
July 2013

- Configure Prototype Tenant (P1) – completed
- Unit Test
- Validate Configuration
- Build Integrations and Reports
- Final Configuration Prototype

Test Phase
November 2013

- Create Test Cases and Scenarios
- System Test
- Conversions
- User Acceptance Test (UAT)
- Begin End User Training

Deploy Phase
July 2014

- Go Live Checklist
- Production Readiness Review
- Go Live
- Continue End User Training
- Post Production Support
- Post Project Review

End User Training
Spring through Summer 2014

We are here

UR Financials – Demo Days
August 21, 2013
Key Process Changes – Supplier Invoices

• Forms will be updated
• New Supplier Request Process
• Invoice scanning prior to invoice entry/submission
• Supplier Invoice Creation
  – Targeted Departmental Initiation
• Supplier Invoice Approval
  – High Dollar PMM Purchase Order invoices will require additional approval in Workday
  – Capital purchases not purchased via PMM PO will require Purchasing approval in Workday
• Settlement
  – Checks will no longer be mailed back to departments
  – ACH payments will be automated
PO Invoice Workflow
## Supplier Request Workflow

<table>
<thead>
<tr>
<th>Department Initiator</th>
<th>Supplier Administrator</th>
<th>Buyer (Purchasing)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Start</td>
<td>Identify Need for New Supplier</td>
<td>Perform Due Diligence Review</td>
</tr>
<tr>
<td></td>
<td>Create Supplier Request; Attach Documentation</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Review and Approve</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Approve</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Supplier Object Available for Maintenance &amp; Processing</td>
<td>End</td>
</tr>
</tbody>
</table>

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UR Financials – Demo Days  
August 21, 2013
Non-PO Invoice – Department Entry

- **AP Data Entry Specialist Department Initiator:**  
  - Non-PO Invoice
  - Create Supplier Invoice

- **AP Data Entry Specialist Senior:**  
  - Review

- **Cost Center Manager:**  
  - Review

- **Cost Center Hierarchy Manager:**  
  - Non-Grant Invoice > 20k?  
    - Yes: Approve  
      - Expense Recorded:  
        - Professional Services OP217120  
        - Audit Fees SC09675  
        - Ledger Account 62820  
        - Dr. Expense $25,073.00
      - No: 
        - Grant Invoice > 20K?  
          - Yes: Approve  
            - Ledger Account 20200  
            - Cr. AP Trade $25,073.00  
          - No: Supplier Invoice Approved

- **Principal Investigator:**  
  - Supplier Invoice Approved

PriceWaterhouseCoopers LLP Invoice #1032442540-3
Non-PO Invoice – AP Entry

Supplier Invoice Event Non-PO AP Entry

4/30/13

<table>
<thead>
<tr>
<th>AP Data Entry Specialist Senior</th>
<th>Supplier Invoice Event Non-PO AP Entry</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>RFP</td>
</tr>
<tr>
<td></td>
<td>Create Supplier Invoice</td>
</tr>
<tr>
<td></td>
<td>Ergo Pros Invoice #1456210</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Cost Center Manager(s)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Workday</td>
</tr>
<tr>
<td></td>
<td>Cost Center Manager A Review</td>
</tr>
<tr>
<td></td>
<td>Workday</td>
</tr>
<tr>
<td></td>
<td>Cost Center Manager B Review</td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td>Buyer (Purchasing)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Workday</td>
</tr>
<tr>
<td></td>
<td>Capital Invoice? Yes → Approve</td>
</tr>
<tr>
<td></td>
<td>No</td>
</tr>
<tr>
<td>Accountant</td>
<td>Workday</td>
</tr>
<tr>
<td></td>
<td>Spend Amortization? Yes → Approve</td>
</tr>
<tr>
<td></td>
<td>No</td>
</tr>
<tr>
<td></td>
<td>Supplier Invoice Approved</td>
</tr>
</tbody>
</table>
Demonstration
Q & A
Wrap Up

• A survey link will be emailed to provide feedback on this Demo
• Visit UR Financials Project website for information and materials from Demo Days and other meetings
  http://www.rochester.edu/adminfinance/urfinancials/
• Next Demo Days is Wednesday 9/18/13
• Please continue reach out with questions and share project information with your Department
APPENDIX A

(Process Changes)
Key Process Changes – Supplier Invoices

• Forms will be updated
  – Financial Data Model section must be updated
  – No other significant changes

• New Supplier Request Process
  – More structured for internal control and consistency
  – Purchasing will be reviewing new non-PMM suppliers
  – Purchasing will check debarment and blocked payees
  – Purchasing may request additional documentation and/or counsel departments on PO use
Key Process Changes – Supplier Invoices

• Invoice scanning prior to invoice entry/submission
  – Paper invoices will be available to view/retrieve within Workday
  – Departments responsible for Pcard, FedEx, SOLO-ordered supporting documentation (not Central Finance-AP)
    • SOLO policy: Documentation shall include, at a minimum, order confirmations, packing slips/proof of receipt, return authorizations, etc.
  – Departments permitted to Initiate/Enter invoices will be required to scan their invoice and supporting documentation and attach to the Workday transaction
Key Process Changes – Supplier Invoices

• Supplier Invoice Creation
  – Targeted Departmental Initiation
    • Departments showing good compliance with University objects
    • Departments not permitted to Initiate/Enter will continue to submit forms/invoices to AP and will still be subjected to the WD business process workflow approvals regardless of any approvals obtained on the paper documentation sent to AP
  – PO invoices will continue to be entered into PMM as they are today
    • AP-imposed $10k+ approval requirement on invoices will end when WD implemented in lieu of Workday dollar threshold condition for Cost Center Manager approval
    • Expired Blanket Order invoices will be held for appropriate departmental follow up effective immediately

– Payment timing
  • Net 30 on all invoices regardless of PO or not
  • Non-invoice payments will remain Immediate
Key Process Changes – Supplier Invoices

• Supplier Invoice Approval
  – Approval of Non-PO invoices in Workday
  – Ability to view a copy of the invoice within Workday
  – High Dollar PMM Purchase Order invoices will require additional approval in Workday
  – Capital purchases not purchased via PMM PO will require Purchasing approval in Workday

• Settlement
  – Checks will no longer be mailed back to departments
  – ACH payments will be automated
Key Process Changes – Supplier Invoices

• Renewed efforts in the following areas
  – Increase use of 3-way match purchase orders
    • Blanker Orders are better than no PO in most situations
  – Suppliers should send invoices directly to AP
    • Where suppliers can provide PO number on the invoice
    • If no PMM PO #, the required Workday FDM components on the invoice
APPENDIX B

(Demo: PO Invoice)
PO Invoice

• Scenario: A two way match is done in PMM and PMM performs an integration with Workday.

1. An AP Data Entry Specialist (Departmental Initiator) Logs onto Workday
PO Invoice

2. Type: “Fin Sup Inv” in Search box and select “Find Supplier Invoice” task in pop up menu
3. Type the Supplier Invoice Number in the Supplier Reference Number field and click the OK button. This will return the supplier invoice that came over as an integration from PMM into Workday.
4. Every invoice meeting the searched criteria is listed below. Since we did a find on a very specific data dimension (Supplier Reference Number) we retrieved only one invoice. By selecting the magnifying glass below details will be shown for the specific invoice.
5. This brings up the View Supplier Invoice window where many details are viewable. Note that electronic images will be available of the actual invoice. The Process History is given showing who has completed tasks for the Workday event.
APPENDIX C
(Supplier Request)
Supplier Request

• Scenario: A Department Requests a Supplier after attempting to submit an invoice for a Supplier that is not in the drop down box as a selection Option.

1. An AP Data Entry Specialist (Departmental Initiator) Logs onto Workday
Supplier Request

2. An invoice is attempted to be created in Workday by the Department. However, in our example, this is a new Supplier in Workday so the Supplier is not located in the drop down box of the Create Supplier Invoice entry screen.
Supplier Request

3. A Supplier Request is needed (determined from step 2). The Department Initiator then types “Sup Req” in the search box and selects the “Create Supplier Request” task in the search results box.
4. The Create Supplier Request entry screen is where the user would enter all available supplier information. In our example, we have the Name (Required field) and the remit address. We will also attach the invoice along with the request. Click OK.
Supplier Request

5. Once the Add Address Button is selected the more detailed expansion box appears or entry. Be sure to select the primary radio button. This primary dimension is a required field.
6. Clicking the attachments tab, the user will then click the plus icon, select the attach button, locate the file on his or her computer, and select it.
7. Once the file successfully loads the attachment will appear. Click OK to send request for approval.
Supplier Request

8. The User will be taken to a confirmation screen where, in our example, it is awaiting action from approval by the Supplier Administrator (Central Finance - AP)
Supplier Request

9. Signed in as the Supplier Administrator, Julie Perkins, the Review of the Supplier Request task is awaiting approval.
Required fields must be updated for Supplier Category, Accepted Payment Types, and Default Payment Type. Payment Terms and Currency are also updated so they will default in when creating invoices for this supplier. The Supplier Group “1 P” will be selected so users will later be able to locate the supplier within the supplier dropdown box in this alphabetic grouping.
11. The confirmation screen then appears indicating that the supplier has been approved and is ready to be used for invoices. It also indicates there is a To Do step required by purchasing. This is due to the supplier being added as a non-PMM supplier.
Supplier Request

12. Purchasing (Buyer Role) then performs due diligence outside of Workday and clicks submit when done or save for later with notes
Supplier Request

Start - Identify need for new Supplier - Create Supplier Request - Submit Supplier Documentation - Determine Next Steps

To Do Step in Workday - Receive Notification - Send Back Supplier Request for Additional Information - Deny Supplier Request

Approve, Deny or Send Back Request? - Approve Supplier Request - T already assigned to Purchasing Supplier Group, the due diligence has already been performed

PG-070-030-030
PG-070-030-020
PG-070-030-010
PG-070-030-030
Supplier Request

Flowchart:

1. **A** - Purchasing Supplier Group?
   - Yes: **C** - Approve Supplier Request
   - No: **B** - Deny Supplier Request

2. **B** - Deny Request
   - Send Back Supplier Request for Additional Information

3. **C** - Review Supplier Request
   - Approve, Deny or Send Back Request

4. **D** - Review Supplier Request
   - Yes: Send Back Supplier Request for Additional Information
   - No: Review or Revise Supplier Request

5. **End**
   - PG-070 Maintain and Evaluate Suppliers
APPENDIX D

(Demo: Non-PO Invoice Department Entry Workflow)
Non-PO Invoice (Department Entry)

• Scenario: A Department who can initiate the Supplier Invoice Event Business Process submits an invoice in Workday.

1. An AP Data Entry Specialist (Departmental Initiator) Logs onto Workday
Non-PO Invoice (Department Entry)

2. Type: “Cre Sup Inv” in Search box and select “Create Supplier Invoice” task in pop up menu
Non-PO Invoice (Department Entry)

3. Enter Data for Invoice

   — Required Fields to Data Enter: (In red on following slide)
     • Company (Header) = Division
     • Supplier = Vendor
     • Supplier Reference Number = Invoice Number
     • Invoice Date = Date on Invoice
     • Spend Category = Sub Code
     • Amount = Dollars Requiring Payment
     • Financial Activity Object = FRS Account Number *(not on following image due to image sizing)*

   — Defaulted Fields (In green on following slide)
     • Currency = USD
     • Payment Terms = When invoice will be paid, is based on supplier terms
     • Company (1st Line Item) = Division
     • Cost Center = Department *(not on following image due to image sizing)*
     • Fund = FRS Account Type *(not on following image due to image sizing)*
Non-PO Invoice (Department Entry)

3. Data Entry Screenshot
Non-PO Invoice (Department Entry)

4. Attach a scanned PDF image of the invoice and Submit
Non-PO Invoice (Department Entry)

5. The confirmation screen appears which acknowledges the invoice is in process and ready for additional approvals.
   - This will now begin to route through the Business Process configured for the Supplier Invoice Event. It clearly shows which user will be required to take action for the event to complete. In this case, the user group is “APSenior DataEntry”. This is the user group (group of users with this particular security level) who will be responsible for approving the submission. At the U of R, this is Central Finance. More specifically, this is our Accounts Payable department.
Non-PO Invoice (Department Entry)

6. Sign Out as AP Data Entry Specialist (Departmental Initiator)

7. Sign In as AP Data Entry Specialist Sr. (Central Finance- AP)
8. Select the inbox navigation sidebar
Non-PO Invoice (Department Entry)

9. Select the task requiring approval by clicking the Review button
Non-PO Invoice (Department Entry)

10. Select Approve. Note that fields are editable.
11. Confirmation Screen Appears. This is now showing the next person in this Supplier Invoice Business Process which is Cost Center Manager (Sub Department Manager) Mike Bonanno for the associated Cost Center (Department) being charged the invoice.

You have approved:

**Supplier Invoice: PriceWaterHouseCoopers LLP on 08/21/2013 for $25,073.00**

- Next Steps
  - Review Supplier Invoice
    - Mike Bonanno - Due 08/23/2013

- Others Awaiting My Action
  - Supplier Invoice: 3M on 07/29/2013 for $100.00
  - Supplier Invoice: 3M on 07/30/2013 for $100.00
  - Supplier Invoice: Critical Concepts Inc on 08/08/2013 for $500.00

Details and Process
Non-PO Invoice (Department Entry)

12. Sign Out as Accounts Payable Data Entry Specialist, Sr. and sign in as Mike Bonanno Cost Center Manager (Sub Department Manager)
Non-PO Invoice (Department Entry)

13. A task is sitting in Cost Center Manager (Sub Department Manager) Mike Bonanno’s Workfeed. Click Review, then click the more to bring up the details.
Non-PO Invoice (Department Entry)

14. The Cost Center Manager (Sub Department Manager) Mike Bonanno will then Approve the invoice. Note that fields are still editable.
Non-PO Invoice (Department Entry)

15. The Next step in the Business Process is due to the invoice hitting a condition rule for large dollar amount invoices. In this case, the Cost Center Hierarchy Manager (The Departmental Manager) would then approve.
Non-PO Invoice (Department Entry)

16. Sign Out as Mike Bonanno (Sub Department Manager)

17. Sign In as Abe Manager (Department Manager)
18. A task is sitting in Abe Manager’s Workfeed. Click Review, then click the more to bring up the details.
19. After clicking Approve there is a final confirmation screen that appears signifying that the invoice has been fully approved. This means the expense has been recorded on the University of Rochester’s books. Please Note, Abe could only approve and not edit fields. This is because our business process is configured to have the Hierarchy Manager (Departmental Manager) as an Approval step in the BP and not a Review step. If he or she noticed a change that is needed he would have to send the invoice back for editing to someone in the approval chain.
Non-PO Invoice (Department Entry)
Non-PO Invoice (Department Entry)
Non-PO Invoice (Department Entry)

[Diagram of process flow]
APPENDIX E
(Demo: Non-PO Invoice AP Entry Workflow)
Non-PO Invoice (AP Entry)

• Scenario: An invoice that crosses Departments is sent by a Department with an attached RFP form for Central Finance to enter into Workday.

1. An AP Data Entry Specialist, Sr. (Central Finance Initiator) Logs onto Workday
Non-PO Invoice (AP Entry)

2. Type: “Cre Sup Inv” in Search box and select “Create Supplier Invoice” task in pop up menu
3. Enter Data for Invoice

- Required Fields to Data Enter: (In red on following slide)
  - Company (Header) = Division
  - Supplier = Vendor
  - Supplier Reference Number = Invoice Number
  - Invoice Date = Date on Invoice
  - Spend Category = Sub Code
  - Amount = Dollars Requiring Payment
  - Financial Activity Object = FRS Account Number (not on following image due to image sizing)

- Defaulted Fields (In green on following slide)
  - Currency = USD
  - Payment Terms = When invoice will be paid, is based on supplier terms
  - Cost Center = Department (not on following image due to image sizing)
  - Fund = FRS Account Type (not on following image due to image sizing)
Non-PO Invoice (AP Entry)

3. Data Entry Screenshot
Non-PO Invoice (AP Entry)

4. Attach a scanned PDF image of the invoice and Submit
5. The confirmation screen appears which acknowledges the invoice is in process and ready for additional approvals.
   • This will now begin to route through the Business Process configured for the Supplier Invoice Event. Since multiple Cost Centers (Departments) are allocated invoice expense lines the Business Process is allocated to both Cost Center Managers (Sub Department Managers). Mike Bonanno is the Cost Center Manager for 2 lines and Bill Manager is the Cost Center Manager for one line in our example.
Non-PO Invoice (AP Entry)

6. Sign Out as AP Data Entry Specialist, Sr. (AP Initiator)

7. Sign In as Mike Bonanno (Cost Center Manager)
Non-PO Invoice (AP Entry)

8. A task is sitting in Cost Center Manager (Sub Department Manager) Mike Bonanno’s Workfeed. Click Review, then click the more to bring up the details.
9. The Cost Center Manager (Sub Department Manager) Mike Bonanno will then Approve the invoice. Note that fields are still editable but Mike cannot edit line level detail. He would need to send back to AP if there was an error detected.
Non-PO Invoice (AP Entry)

10. Sign Out as Mike Bonanno (Sub Department Manager)

11. Sign In as Bill Manager (Sub Department Manager)
12. A task is sitting in Cost Center Manager (Sub Department Manager) Bill Manager’s Workfeed. Click Review, then click the more to bring up the details.
Non-PO Invoice (AP Entry)

13. The Cost Center Manager (Sub Department Manager) Bill Manager will then Approve the invoice. Note that fields are still editable but Bill cannot edit line level detail. He would need to send back to AP if there was an error detected.
Non-PO Invoice (AP Entry)

14. After clicking Approve there is a final confirmation screen that appears signifying that the invoice has been fully approved. This means the expense has been recorded on the University of Rochester’s books.
Non-PO Invoice (AP Entry)
Non-PO Invoice (AP Entry)

Please refer to the UR Financial's Print Crotzvok for a list of applicable integrations.

Adjusted Invoice Total Greater than Original Invoice Total Re-routes for Approval

Receive Notification

PG-080-060 Process Supplier Invoice Adjustment

PG-080-060 - 060

PG-080-030 - 060

PG-080-030 - 060

PG-080-030 - 060
Non-PO Invoice (AP Entry)
Non-PO Invoice (AP Entry)