

Dean William Scott Green  
[w.green@rochester.edu](mailto:w.green@rochester.edu)  
Lattimore 317  
Office Hours: by appt.  
(Call 273-5001 to schedule)

Professor Thomas Jackson  
tjackson@admin.rochester.edu  
Carol Simon 3-110N  
Office Hours: Tue. 10 - noon  
and by appointment

Provisional Syllabus

**PSC 239/REL 339/CAS 239: THE NATURE AND FOUNDATIONS  
OF ENTREPRENEURSHIP  
Spring 2006**

**Course Meetings**

January 24: Introduction and Overview

January 31: What is Entrepreneurship & Who Is the Entrepreneur?

- Green, William S., "Entrepreneurship, Education, and Freedom" (2004) Kauffman Foundation Occasional Papers Series
- Blaug, Mark, *Not only an Economist* (1995) Edward Elgar ch. 8
- Schumpeter, Joseph, "Entrepreneurship as Innovation" (1911) in *Entrepreneurship: The Social Science View* (2000), ed. Richard Swedberg. Oxford University Press 51-75. (Originally appeared in Schumpeter's *The Theory of Economic Development*)
- Stevenson, Howard, "A Perspective on Entrepreneurship" in *The Entrepreneurial Venture* (1999) [1983], 2<sup>nd</sup> ed. Harvard Business School Press

February 7: Economics & the Entrepreneur

- Schumpeter, Joseph, "The Process of Creative Destruction," in *Capitalism, Socialism, and Democracy* (1962) Harper & Row 81-86
- Kirzner, Israel, "The Primacy of Entrepreneurial Discovery," in *The Prime Mover of Progress: The Entrepreneur in Capitalism and Socialism* (1980) The Institute of Economic Affairs 3-31
- Von Mises, Ludwig, "The Entrepreneur and Profit," in *Entrepreneurship: The Social Science View*, ed. Richard Swedberg: Oxford University Press (2000) [1978] 89-109
- Blaug, Mark, "Entrepreneurship Before and After Schumpeter," in *Entrepreneurship: The Social Science View*, ed. Richard Swedberg: Oxford University Press (2000) [1986] 76-88
- Baumol, William, "Entrepreneurship in Economic Theory," *American Economic Review* 58:64-71 (1968)

February 14: Entrepreneurship, Economics, and Innovation

- Drucker, Peter, *Innovation and Entrepreneurship* (1985) 1-36, 253-266
- Baumol, William, *The Free-Market Innovation Machine* Princeton University Press (2002) chs. 1-5, 14

February 21: Necessary Conditions? Property Rights

- *U.S. Constitution, Art. I, Sec. 8, cl. 8; Art. I, Sec. 10, cl. 1; Amend. 5*
- *35 U.S. Code Secs. 101, 112, 154(a)*
- Shavell, Steven, *Economic Analysis of Law* (2002) Foundation Press 29-36
- Demsetz, Harold, "Toward a Theory of Property Rights," *American Economic Review* (1967) 57:347-359
- Alchian, Armen & Demsetz, Harold, "The Property Rights Paradigm," *Journal of Economic History* (1973) 33:16-27
- Alchian, Armen, "Some Implications of Recognition of Property Right Transaction Costs," in *Economics & Social Institutions* (1979, Brunner, Karl., ed.) Martinus Nijhoff Publishing 233-254
- Coleman, Jules, *Markets, Morals and the Law* (1988) Cambridge University Press 28-39, 346-349

February 28: Necessary Conditions? Property Rights (II)

- Kingston, William, "Property Rights and the Making of Christendom," *Journal of Law and Religion* (1992) 9:373-397
- North, Douglass, & Weingast, Barry, "Constitutions and Commitment: The Evolution of Institutions Governing Public Choice in Seventeenth-Century England," *Journal of Economic History* (1989) 99:803-831
- Underkuffler, Laura, "On Property: An Essay," *Yale Law Journal* (1990) 100:127-148

March 7: Necessary Conditions? Economic & Legal Regimes

- Harper, David, "Institutional Conditions for Entrepreneurship," in *Advances in Austrian Economics* (2003) 5:241-275
- Hayek, F.A., "The Use of Knowledge in Society," *American Economic Review* (1945) 35:519-530
- DeSoto, Hernando, *The Mystery of Capital* (2000) New York: Basic Books, chs. 1, 3, 7

March 14: Spring Break

March 21: Necessary Conditions? Failure and Sustainability

- Easterbrook, Frank & Fischel, Daniel, “Limited Liability and the Corporation,” in *Foundations of Corporate Law* (Romano, Roberta, ed.) (1993) Foundation Press 62-70
- Jackson, Thomas, *The Logic and Limits of Bankruptcy Law* (1986) Harvard University Press intro., chs. 1, 9, 10
- Warren, Elizabeth, “Bankruptcy Policymaking in an Imperfect World” (1993), in *Bankruptcy Anthology* (Tabb, Charles, ed.) (2002) Anderson Publishing Co. 678-686
- Adler, Barry, “Bankruptcy and Risk Allocation” (1992), in *Foundations of Bankruptcy Law* (2005) (Adler, Barry, ed.) Foundation Press 254-258

March 28: Necessary Conditions? Political Freedom

- Barro, Robert, *Determinants of Economic Growth* (1997) MIT Press ch. 2 and pp. 13-15
- Schramm, Carl, “Building Entrepreneurial Economies,” *Foreign Affairs* (2004) 83(4):104-115
- Sen, Amartya, *Development as Freedom* (1999) Knopf 3-53

April 4: Necessary Conditions? Religion and Values

- Barro, Robert & McCleary, Rachel, “*Religion and Economic Growth*” (2003) NBER Working Paper 9682
- Ferguson, Niall, “Economics, Religion, and the Decline of Europe,” *Economic Affairs* (2004) 24:37-40
- Coleman, Jules, *Markets, Morals and the Law* (1988) Cambridge University Press 311-342, 393
- Sunstein, Cass, “Social Norms and Social Roles,” *Columbia Law Review* (1996) 96:903-668
- Lipset, Seymour Martin, “Values and Entrepreneurship in the Americas,” in *Entrepreneurship: The Social Science View*, ed. Richard Swedberg: Oxford University Press (2000) [1970] 308-331

April 11: No Class; Work on Projects

April 18: No Class; Work on Projects

April 25: Presentations

May 2: Presentations and Conclusion