

The Next Level And Beyond

JOEL SELIGMAN President and Chief Executive Officer G. Robert Witmer, Jr. University Professor

October 18, 2016

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Two Hospitals	UR Medicine – Six Hospitals
No Accountable Care Network	Accountable Health Partners (1,940 providers)
No Urgent Care Centers	Five Urgent Care Centers (Two are within Thompson Health)
No Ambulatory Surgery Centers	Three Ambulatory Surgery Centers

Meliora Challenge

- First comprehensive University of Rochester capital campaign since 1924
- \$1.373 billion, 14 percent above initial goal
- 103 new endowed professorships, deanships, and directorships
- More than \$225 million in student support
- 388 new endowed scholarships and fellowships
- More than 3,300 George Eastman Circle members
- Since the campaign began, we have increased cash giving from an average of \$65 million to more than \$105 million
- Annual gift commitments (including cash and future pledges) have doubled from \$70 million to more than \$140 million
- In all, since 2005, we have completed or initiated 28 new facilities, with a budget of \$857 million

Our Vision in 2013

- By 2018, we envision that the University of Rochester will fortify its position as one of this nation's leading research universities consistent with our core values of academic excellence, academic freedom, diversity, and community.
- Fundamental to our progress will be continued strengthening of our faculty, students, and staff.
- Five years from now we intend to be a university ever better in the quality of our teaching, research, clinical care, and creative arts.
- During the next five years we will make major commitments to data science; health care; faculty growth in the College of Arts, Sciences and Engineering; new or expanded programs to support learning and research; improved infrastructure; and classroom and library renovation.

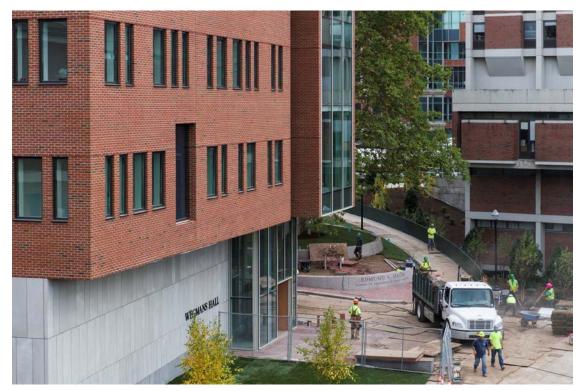
Our Vision in 2013

- We will successfully complete our first comprehensive capital campaign since 1924.
- Our campus in 2018 will include College Town, an expanded Brooks Landing, the Golisano Children's Hospital, a new Imaging Sciences/Pediatric Ambulatory Building, a new University Data Science facility, and a Science and Engineering Quadrangle including the new University Data Science building and Goergen, Wilmot, Gavett, Hutchison, and Hopeman halls, the Computer Science building, and Carlson Library.
- The University, the Medical Center, and each School will have a sustainable financial model.
- Within our community we will build on our role as the region's largest employer and engine of economic development to help catalyze the revitalization of Rochester.

Golisano Children's Hospital



Wegmans Hall and Goergen Institute for Data Science



Hajim Quadrangle



University Research Strategic Plan



Imaging Sciences Building



School of Medicine and Dentistry and School of Nursing Institute for Innovative Education





Warner School – East High School and Center for Urban Education Success



Florescue Undergraduate Business Program



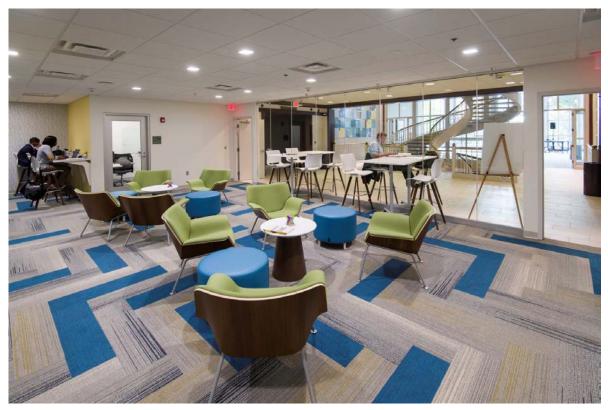
Eastman School of Music



Eastman School Kilbourn Hall



Simon Business School Renovations



Frederick Douglass Building

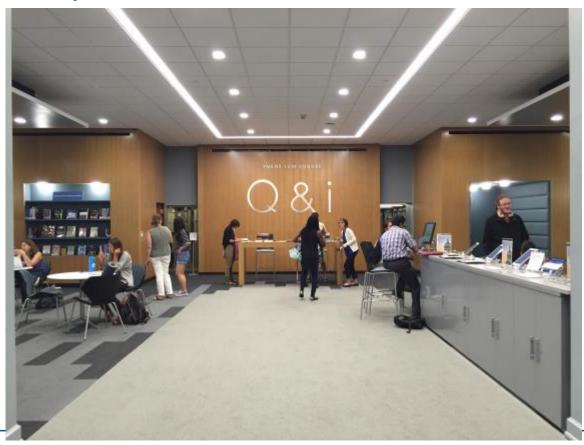


Paul J. Burgett Intercultural Center

Bridge to Somewhere



River Campus Libraries Evans Lam Square



Humanities Center





Brian F. Prince Athletic Complex - New Press Box and Concourse at Fauver Stadium



New Residence Hall



College Town



New CVS



Brooks Crossing



Riverview Apartments



Our Strategic Position Today





Medical Center Regional Growth



Clinical and Translational Science Award



School of Nursing



Arts, Sciences and Engineering



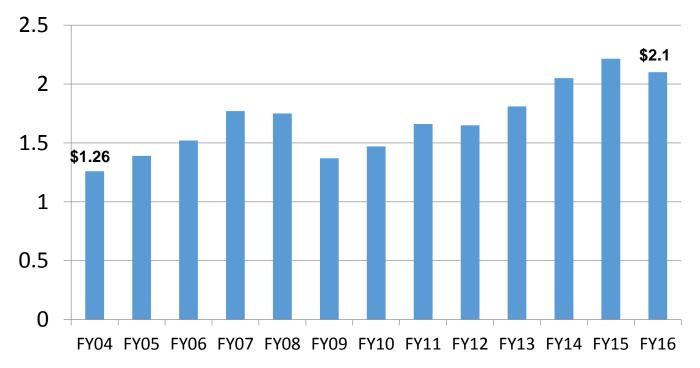
Relative Size

Size in Comparison to AAU Peers	Total Student Enrollment (Fall 2014)	Total Instructional Staff (Fall 2014)	Endowment Assets (FYE14) in \$B
University of Rochester	10,060	2,418	2.02
Peer Mean	19,295	4,012	4.0*
Mean (no USC or NYU)	16,727	3,845	

* Close peers

Long-Term Investment Pool

Long Term Investment Pool (\$Billions)



S&P Global Ratings



Transformation of Health Care



Rising Cost of Higher Education



Increased International Competition



Unpredictability of Federal and State Financial Support





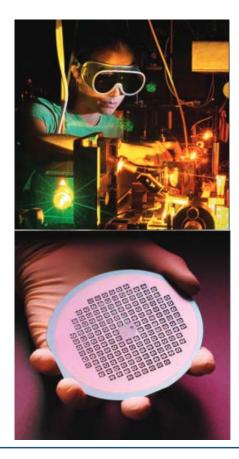
Fisher v. Texas











Data Science



Neuroscience





Humanities and Performing Arts





Revitalizing Our Community



School and Medical Center Potential Priorities

- Faculty Excellence
- Student Support
- Diversity Pipeline
- RNA Biology
- National Cancer Institute Comprehensive Care Designation
- Center for Urban Education Success
- Experiential Learning

Faculty Excellence



Ron Goettler

Senior Associate Dean for Faculty & Research;

James N. Doyle Sr. Professor of Entrepreneurship Joanna Wu Susanna and Evans Y. Lam Professor of Business Administration

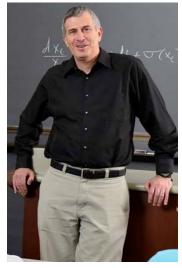




Jeanine Miklos-Thal

Associate Professor of Economics and Management, and Marketing Ron Kaniel

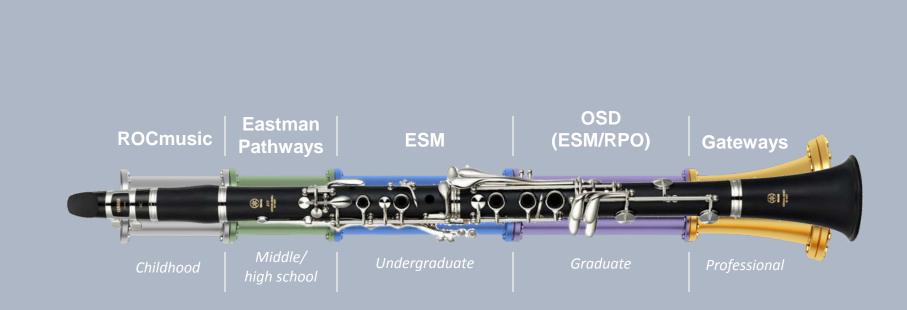
Jay S. and Jeanne P. Benet Professor of Finance



Student Support



Diversity Pipeline



RNA Biology



NCI Comprehensive Care Designation



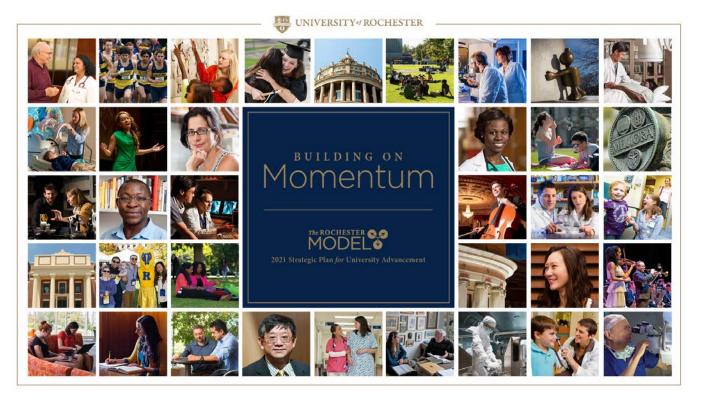
Center for Urban Education Success



Experiential Learning



Advancement Plan

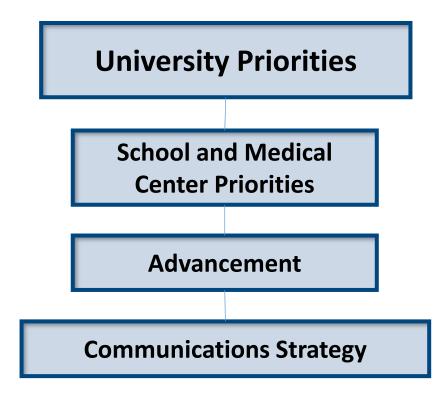


Communications at the Next Level

A Strategic Communications Plan for the University of Rochester



University Next Level Initiatives



Beyond the Next Level



Jessica Cantlon

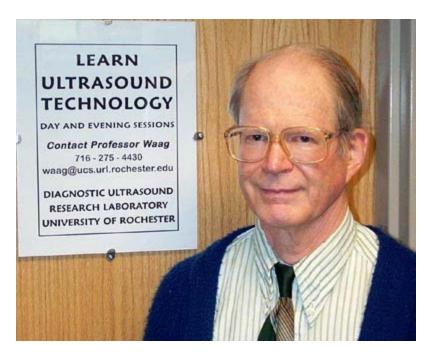


LaRon Nelson





Robert Waag





Qiang Lin





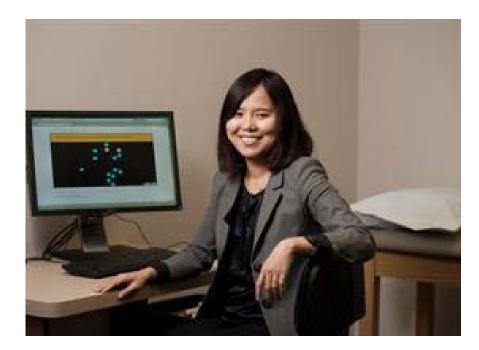
Harris Gelbard



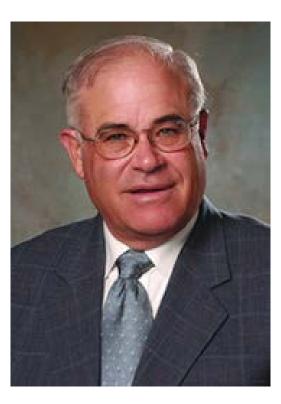
Ehsan Hoque



Feng Lin



Jerry Zimmerman





Jeffrey Choppin





Jonathan Burdick



Eastman Institute for Oral Health





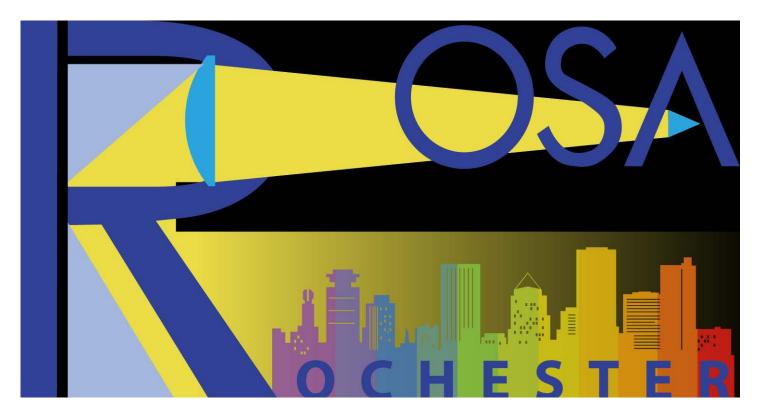
Eastman's Arts Leadership Program Certificate



Global Consortium of Entrepreneurship



Optical Society of America



Roland Williams



Best Places to Live



Best Places to Live 2016 Ranking: 60 Median Home Price: \$125,000 Average Household Salary: \$45,770 College Readiness Ranking: 17 Health Ranking: 43 Well-Being Ranking: 83 Crime Ranking: 49 Average Commute Time: 20.9 minutes

Class of 2020





Security Commission Report – September 7, 2016



Security Commission Report



Security Commission Report



Francis Price



Public Safety Review Board



Race and Diversity Commission Report





